

Office of the Superintendent of Schools  
MONTGOMERY COUNTY PUBLIC SCHOOLS  
Rockville, Maryland

April 21, 2020

MEMORANDUM

To: Members of the Board of Education  
From: Jack R. Smith, Superintendent of Schools  
Subject: Procurement Contracts of \$25,000 or More

WHEREAS, Funds have been budgeted for the purchase of equipment, supplies, and contractual services; now therefore be it

Resolved, That having been duly advertised, the following contracts be awarded to the low bidders meeting specifications as follows:

028.18.B3	Gymnasium Equipment and Partition Inspection, Maintenance and Repair Service—Extension Responsible Office: Division of Construction/Planned Life-cycle Asset Replacement (PLAR)	
	<u>Awardee</u> TJ Distributors, Inc., Forest Hill, Maryland	\$200,000
091719-DCT	Event Seating and Staging Solutions with Related Accessories and Services Responsible Office: Division of Construction/Planned Life-cycle Asset Replacement (PLAR)	
	<u>Awardee</u> Dant Clayton Corporation, Louisville, Kentucky	\$500,000
115291	Uniforms, Utility, Countywide Responsible Office: Division of Food and Nutrition Services	
	<u>Awardee</u> Unitec Distribution Systems, Inc.,* Westminster, Maryland	\$ 53,876

2000000875	<p>Exercise Equipment, Accessories and Parts—Extension Responsible Office: Office of Curriculum and Instructional Programs</p> <p><u>Awardees</u> (See note on page 7) EnerG Fitness and Wellness Solutions, LLC, Baltimore, Maryland Gym Source USA, LLC, Teterboro, New Jersey (Local Affiliate: Frederick, Maryland Heartline Fitness Products, Inc., Rockville, Maryland Johnson Health Tech North America, Inc., Cottage Grove, Wisconsin, (Local Affiliate: Frederick, Maryland) Wellness Solutions, Inc.,* Haymarket, Virginia Total</p>	\$325,000
4400008093	<p>Job Order Construction (JOC) Services—Extension Responsible Office: Division of Construction/Planned Life-cycle Asset Replacement (PLAR)</p> <p><u>Awardee</u> Centennial Contractors Enterprises, Inc., Reston, Virginia</p>	\$800,000
4400008962	<p>Improvements, Renovations, Repairs and Maintenance of County Facilities Responsible Office: Division of Construction/Planned Life-cycle Asset Replacement (PLAR)</p> <p><u>Awardee</u> The Matthews Group, Inc., Purcellville, Virginia</p>	\$900,000
1134.5	<p>Occupational Therapy and Physical Therapy Services for Students with Disabilities Responsible Office: Office of Special Education</p> <p><u>Awardees</u> (See note on page 7) All Source Recruiting Group, Inc., Coral Spring, Florida Associated Professional Rehabilitation Services, Inc.,* Brookeville, Maryland Cumberland Therapy Services, LLC, Lafayette, Colorado Maxim Healthcare Services, Inc., Columbia, Maryland Soliant Health, Inc., Jacksonville, Florida Sunbelt Staffing, LLC, Jacksonville, Florida The Therapy Spot LLC,* Pikesville, Maryland Virtus et Scientia, LLC,* Lanham, Maryland Total</p>	\$ 98,000

4026.7	Paint and Paint Sundries Responsible Office: Division of Maintenance	
	<u>Awardees</u> (See note on page 7)	
	McCormick Paint Works Company, Rockville, Maryland	
	PPG Architectural Finishers, Inc., Pittsburgh, Pennsylvania (Local Affiliate: Forestville, Maryland)	
	The Sherwin Williams Company, Beltsville, Maryland	
	Total	\$ 86,300
4050.9	Clocks—Extension Responsible Office: Department of Materials Management	
	<u>Awardees</u>	
	B. W. Wilson Paper Company, Inc., Richmond, Virginia	\$ 1,000
	Pyramid Paper Company, Inc., Tampa, Florida	<u>24,781</u>
	Total	\$ 25,781
4247.2	Previously Owned Copiers—Extension Responsible Office: Department of Materials Management	
	<u>Awardees</u> (See note on page 7)	
	Capitol Document Solutions, LLC,* Rockville, Maryland	
	Copiers Plus, Inc., Egg Harbor Township, New Jersey	
	Ricoh USA, Inc., Malvern, Pennsylvania (Local Affiliate: Owings Mills, Maryland)	
	Total	\$281,096
4304.1	Hearing and Vision Audio Equipment—Extension Responsible Office: Office of Special Education	
	<u>Awardee</u>	
	Phonak, Inc., Chicago, Illinois	\$250,000
4360.1	Implementation of a Certified Athletic Trainer Program in MCPS—Extension Responsible Office: Athletics Unit	
	<u>Awardees</u> (See note on page 7)	
	Adventist Rehabilitation Hospital of Maryland, Inc., Rockville, Maryland	
	Centers for Advanced Orthopedics, LLC, Bethesda, Maryland	

	National Rehabilitation Hospital, Inc., Washington, D.C. Pivot Athletic Training, LLC, Towson, Maryland Total	\$500,000
4430.1	Next Generation of Web Content Management System (WCMS) —Extension Responsible Office: Office of Communications  <u>Awardee</u> Episerver, Inc., Nashua, New Hampshire	\$318,042
4458.1	Facility Condition Assessments—Extension Responsible Office: Office of the Chief Operating Officer  <u>Awardee</u> Facility Engineering Associates, PC, Fairfax, Virginia	\$200,000
4496.1	Junior Achievement Program—Extension Responsible Office: Office of Curriculum and Instructional Programs  <u>Awardee</u> Junior Achievement of Greater Washington, Washington, D.C.	\$203,246
4911.1	Social Work Services for Social Emotional Special Education Services & Bridge Services Responsible Office: Office of Special Education  <u>Awardee (See note on page 7)</u> Cumberland Therapy Services, LLC, Lafayette, Colorado Freedom Healthcare, LLC,* Baltimore, Maryland Invo HealthCare Associates, LLC, Doylestown, Pennsylvania Maxim Healthcare Service Holdings, Inc., Columbia, Maryland Total	\$100,000
7117.5	Snowplow and Pump Parts—Extension Responsible Office: Division of Maintenance  <u>Awardees</u> Gaithersburg Farmers Supply, Inc., Gaithersburg, Maryland Gambrills Equipment Company, Inc., Severn, Maryland Total	\$ 10,000 <u>44,700</u> \$ 54,700

7120.7	Elementary Mathematics Supplies—Extension Responsible Office: Office of Curriculum and Instructional Programs	
	<u>Awardee</u> Nasco, Fort Atkins, Wisconsin	\$ 50,000
7143.5	Trash Compactor Truck Responsible Office: Division of Maintenance	
	<u>Awardee</u> K Neal International Trucks, Inc.,* Hyattsville, Maryland	\$155,985
7921.1	Eureka Math Manipulatives Responsible Office: Office of Curriculum and Instructional Programs	
	<u>Awardee</u> Didax, Inc., Rowley, Massachusetts	\$400,000
9018.7	Operable Wall System Inspections, Preventive Maintenance, Repairs, Replacements at Various Locations—Extension Responsible Office: Department of Facilities Management	
	<u>Awardees</u> (See note on page 7) Modern Door & Equipment Sales, Inc., White Plains, Maryland R. J. McCarville Associates, Ltd., Pottstown, Pennsylvania Total	\$500,000
9051.9	Athletic, Cheerleader, and Pom Pon Uniform Responsible Office: Athletics Unit	
	<u>Awardees</u> All American Sports Corporation, North Ridgeville, Ohio Varsity Brands Holding Company, Inc., Dallas, Texas Total	\$ 50,000 <u>500,000</u> \$550,000
9142.2	Large Commercial Kitchen Equipment Responsible Office: Division of Food and Nutrition Services	
	<u>Awardee</u> Clark Associates, Inc., Lancaster, Pennsylvania	\$692,267

9302.7	<p>On Call Installation of Carpeting, Resilient Flooring and Accessories, Replacements  Responsible Office: Division of Construction/Planned Life-cycle Asset Replacement (PLAR)</p> <p><u>Awardees</u> (See note on page 7)  Fitz Flooring, LLC, Edgewater, Maryland  L &amp; R Enterprises, T/A L &amp; R Floors, Hyattsville, Maryland  Total</p>	\$700,000
9503.3	<p>Wrestling Equipment and Supplies—Extension  Responsible Office: Athletics Unit</p> <p><u>Awardees</u>  G &amp; G Athletic Wear, Inc., Delray Beach, Florida  Pyramid Paper Company, Inc., Tampa, Florida  Varsity Brands Holding Company, Inc., Jenkintown, Pennsylvania  Total</p>	\$ 65,314 5,107 <u>4,889</u> \$ 75,310
9697.3	<p>On Call Worker Safety Fall Protection Projects at Various Locations  Responsible Office: Division of Maintenance</p> <p><u>Awardees</u> (See note on page 7)  SFMS, LLC,* Bethesda, Maryland  Tito Contractors, Inc.,* Washington, D.C.  Walker Willis Corporation, Sandy Spring, Maryland  Total</p>	\$600,000
9721.1	<p>Swim and Track Team Facility Rental  Responsible Office: Athletics Unit</p> <p><u>Awardees</u> (See note on page 7)  City of Gaithersburg, Gaithersburg, Maryland  City of Rockville, Rockville, Maryland  Maryland National Capitol Park and Planning Commission, Silver Spring, Maryland  Montgomery College, Rockville, Maryland  Montgomery County, Rockville, Maryland  Total</p>	\$ 70,000

9732.2	<p>On Call Radon Diagnostic, Test and Mitigation Services at Various Facilities—Extension Responsible Office: Division of Maintenance</p> <p><u>Awardees</u> (See note on this page) Radon Abatement Services, Silver Spring, Maryland Radon Control Professionals, Reston, Virginia Total</p>	\$400,000
9744.1	<p>Sports Wood Flooring System at Various Facilities—Extension Responsible Office: Division of Construction/Planned Life-cycle Asset Replacement (PLAR)</p> <p><u>Awardees</u> (See note on this page) Master Care Flooring, Inc., Baltimore, Maryland Weyer’s Floor Service, Inc., Odenton, Maryland Total</p>	\$750,000
9750.2	<p>Locker Replacements at John T. Baker Middle School and Briggs Chaney Middle School Responsible Office: Division of Construction/Planned Life-cycle Asset Replacement (PLAR)</p> <p><u>Awardee</u> Partition Plus, Inc.,* Fallston, Maryland</p>	\$437,966
TOTAL PROCUREMENT CONTRACTS \$25,000 OR MORE		\$10,227,569

\* Denotes Minority-, Female-, or Disabled-owned Business

Note: Contract amounts will be based on individual requirements.

Formal bids and request for proposals (RFPs) were obtained and evaluated by the Procurement Unit, Department of Materials Management, in consultation with the users. The tabulations, cost comparisons, and budget account verifications are available in Procurement Unit files. Summary information about vendors that receive payments of \$25,000 or more during a fiscal year, July 1 through June 30 of the following year, is available in the Funding Accountability and Transparency [database](#) on the Montgomery County Public Schools website. The information identifying vendors by names and locations is the information submitted on the Internal Revenue Service Form W-9 with local affiliates noted as applicable.

JRS:AMZ:amd

Attachment

Bid Activity Report  
April 21, 2020

Bid No.	Bid Name	Total No. of Vendors Mailed	Total No. MFD Vendors Mailed	Total No. of Bids Received	Total No. of MFD Bids Received	Total No. of Bids Awarded	Total No. of MFD Contracts Awarded
028.18.B3	Gymnasium Equipment and Partition Inspection, Maintenance and Repair Service—Extension	N/A Howard County Public Schools Contract					
091719-DCT	Event Seating and Staging Solutions with Related Accessories and Services	N/A Sourcewell Contract					
115291	Uniforms, Utility, Countywide	N/A Washington Suburban Sanitary Commission Contract					
2000000875	Exercise Equipment, Accessories and Parts—Extension	N/A Fairfax County Virginia Contract					
4400008093	Job Order Construction (JOC) Services—Extension	N/A Fairfax County Virginia Contract					
4400008962	Improvements, Renovations, Repairs and Maintenance of County Facilities	N/A Fairfax County Virginia Contract					
1134.5	Occupational Therapy and Physical Therapy Services for Students with Disabilities	N/A					
4026.7	Paint and Paint Sundries	19	6	3	0	3	0
4050.9	Clocks—Extension	5	0	3	0	2	0
4247.2	Previously Owned Copiers—Extension	9	1	7	1	3	1
4304.1	Hearing and Vision Audio Equipment—Extension	N/A					
4360.1	Implementation of a Certified Athletic Trainer Program in MCPS—Extension	7	0	5	0	4	0
4430.1	Next Generation of Web Content Management System (WCMS)—Extension	5	0	5	0	1	0
4458.1	Facility Condition Assessments—Extension	1	0	1	0	1	0
4496.1	Junior Achievement Program—Extension	N/A					
4911.1	Social Work Services for Social Emotional Special Education Services (SESES) & Bridge Services	10	2	6	2	4	0



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Bid No.	Bid Name	Total No. of Vendors Mailed	Total No. MFD Vendors Mailed	Total No. of Bids Received	Total No. of MFD Bids Received	Total No. of Bids Awarded	Total No. of MFD Contracts Awarded
7117.5	Snowplow and Pump Parts	11	1	5	0	2	0
7120.7	Elementary Mathematics Supplies—Extension	17	1	6	1	1	0
7143.5	Trash Compactor Truck	N/A					
7921.1	Eureka Math Manipulatives	7	1	2	1	1	0
9018.7	Operable Wall System Inspections, Preventive Maintenance, Repairs, Replacements at Various Locations—Extension	12	3	3	0	2	0
9051.9	Athletic, Cheerleader, and Pom Pon Uniform	8	1	3	0	2	0
9142.2	Large Commercial Kitchen Equipment	16	0	1	0	1	0
9302.7	On Call Installation of Carpeting, Resilient Flooring and Accessories, Replacements	24	13	4	2	2	0
9503.3	Wrestling Equipment and Supplies—Extension	22	2	3	0	3	0
9618.4	Restroom Renovations and Designed ADA Upgrades	38	25	6	2	4	1
9697.3	On Call Worker Safety Fall Protection Projects at Various Locations	37	20	3	2	3	2
9721.1	Swim and Track Team Facility Rental	N/A					
9732.2	On Call Radon Diagnostic, Test and Mitigation Services at Various Facilities—Extension	3	0	3	0	2	0
9744.1	Sports Wood Flooring System at Various Facilities—Extension	8	1	5	1	2	0
9750.1	Locker Replacements at John T. Baker Middle School and Briggs Chaney Middle School	8	1	5	1	1	1